

JOB OPPORTUNITY

SENIOR DIRECTOR

Full-Time Position
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As the gallery continues to grow, we are thrilled to announce three new career opportunities that come with significant responsibilities. We are looking for experienced, proactive, and dynamic individuals to join our team. Our ideal candidates should be capable of taking initiative while being able to multi-task to achieve ambitious goals in a fast-paced working environment.

Description

We are seeking a highly experienced senior director to join our team. The senior director will lead the gallery's sales strategy, manage and develop client relationships, and oversee the gallery's daily operations in close collaboration with the owner and the managing director. The ideal candidate must have a proven track record of success in sales and a deep knowledge of contemporary art. The candidate should also have excellent communication and interpersonal skills, as well as the ability to lead and motivate a team of professionals. In addition, the ideal candidate should be highly organized, detail-oriented, and able to handle multiple projects and responsibilities simultaneously.

Basic responsibilities include:

- Develop and implement sales strategies to meet or exceed gallery goals;
- Manage and maintain relationships with clients, collectors, curators, and institutions;
- Oversee the daily operations of the gallery working closely with the managing director;
- Work closely with artists to develop exhibitions and promote their work.

Qualifications

- MBA degree in a related field, 5+ years of experience in contemporary art sales and management;
- Proven track record of achieving sales goals and building client relationships;
- Strong knowledge of contemporary art and the art market;
- Excellent communication and leadership skills;
- English and French fluency (spoken and written);
- Ability to work independently and as part of a team.

Salary

Commensurate with experience.

We are an Equal Opportunity Employer M/F/D/V, committed to ensuring that all current and prospective employees are afforded equal opportunities.